

## ESTRAZIONE MENSILE PROFILI EEN

### Ricerca partner dicembre 2020

Dettagli	Titolo	Descrizione	Tipo di partnership
<b>BUSINESS OFFER</b>			
<p><b>COD. PROFILO</b> BODE20201026001</p> <hr/> <p><b>PAESE</b> GERMANIA</p> <hr/> <p><a href="#">LINK AL PROFILO COMPLETO</a></p>	<p>German manufacturer of prototypes and small series of <b>plastic products</b> using conventional molding and additive manufacturing methods is looking for manufacturing agreements</p>	<p>A <b>German SME</b> active for 23 years in the development and production of functional prototypes and small series production for OEMs in the automotive, medical, industrial machines and electronics industries is searching for partners interested in the <b>outsourcing of the manufacturing of small series production of plastic parts</b> (series 1 to 10,000). It also offers design consultation. Targeted types of cooperation are <b>outsourcing, subcontracting and manufacturing agreements</b>.</p>	<p>The company is searching for long term partnerships from various branches as <b>automotive manufacturers and suppliers</b> as well as <b>goods, consumer goods, mobility and medical industries</b>. Partner companies should have a need for the development and production of prototypes and small series production (1-10,000) to broaden their customer base and grow internationally. A trustful cooperation is desired, joint developments possible.</p> <p>As the company is committed to fulfilling their social responsibility in all their business activities, partners should also follow social responsibility rules, Targeted type of cooperation are <b>outsourcing, subcontracting and manufacturing agreements</b>.</p>
<p><b>COD. PROFILO</b> BOUK20190521002</p> <hr/> <p><b>PAESE</b> REGNO UNITO</p> <hr/> <p><a href="#">LINK AL PROFILO COMPLETO</a></p>	<p><b>UK global innovation marketplace website provider</b> seeks overseas partners to develop the brand internationally and establish the platform in their country via a commercial agency agreement</p>	<p>The UK company has developed a global innovation marketplace that gives SMEs / Universities the opportunity to showcase technologies products and solutions. It also gives large corporates opportunities to source technologies. The platform is well established in the UK and the USA with global traffic/customers. The company now wants to find partners to set up the platform in their local country to provide localised versions of the platform for a commercial agency agreement.</p>	<p>The company seeks <b>innovation consultancies or similar</b> who are connected to the innovation environment in their country and are looking for a platform to help make connections easier. The company is looking for partners that can provide local language support and support the creation of content in their local language. The company will need to have marketing and sales skills to develop their client base locally. The company seeks <b>commercial agency agreements</b>.</p>

<b>COD. PROFILO</b> BORO20191121001	<p>Innovative SME offers complete <b>industrial automation solutions, industrial robotic cells, SCADA architecture, telemetry</b> under an outsourcing agreement</p>	<p>A Romanian company experienced in automation of technological processes is offering full scale technological <b>process automation solutions and services</b> for various industries such as wood processing, water treatment, energy industry, zootechnical farms, dairies, etc. The company is interested in an <b>outsourcing agreement</b>.</p>	<p>The company is looking for collaborations with <b>SME's from manufacturing or processing industries</b> of different sizes, interested in the automatization of their technological processes. The client is also willing to work with <b>technicians and machinery producers</b>, for the implementation of integrated industrial automation and communication solutions. The services are carried out under an <b>outsourcing agreement</b>, as the client has a multidisciplinary team that is able to manage the entire process cycle.</p>
<b>PAESE</b> ROMANIA			
<a href="#">LINK AL PROFILO COMPLETO</a>			

## BUSINESS REQUEST

<b>COD. PROFILO</b> BRDE20201124002	<p>German company offers representation and distribution for <b>electronic and electromechanical components and assemblies</b></p>	<p>A <b>northern German SME</b> is a well established representative and distributor of active and passive <b>electronic components</b> as well as <b>electromechanical components and assemblies</b> to a diversity of industries. To complement the portfolio, the company is offering cooperation in form of <b>commercial agency and distribution services agreements</b> covering the northern half of Germany to producers of electronic components such as <b>sensors, magnets, relays, clamps, switches and fuses</b>.</p>	<p>Partners sought are <b>producers of sensors, magnets, relays, clamps, switches or fuses</b> that are looking for a <b>sales representative and/or distribution partner</b> for northern part of Germany.</p>
<b>PAESE</b> GERMANIA			
<a href="#">LINK AL PROFILO COMPLETO</a>			

<b>COD. PROFILO</b> BRPL20201104001	<p><b>A Polish manufacturer of heat exchanger</b> is looking for suppliers of the components to work under supplier agreement.</p>	<p>The Polish company with experience in manufacturing heat exchangers is looking for suppliers of the components to work under <b>supplier agreement</b>. The potential business partner should <b>manufacture and deliver steel structures (mainly supporting), long and bent elements and rolled sheets as fan housing</b>.</p>	<p>The Polish company is looking for <b>suppliers who will produce and deliver steel structures</b> (mainly supporting), <b>long and bent elements</b> (from 8 to 18 meters) and <b>rolled sheets as fan housing</b>. The profiles and sheets must be made of low-temperature steel and stainless steel. Experience in international cooperation from partners is required. The company is interested in cooperation under <b>supplier agreement</b>.</p>
<b>PAESE</b> POLONIA			
<a href="#">LINK AL PROFILO COMPLETO</a>			

<b>COD. PROFILO</b> BRPT20200427001	Portuguese company is looking for new partners offering <b>solutions for energy management</b> for commercial agency agreement	The <b>Portuguese SME</b> with 18 years experience in technical analysis, design, advisory services to end users/investors and implementation of <b>energy management in buildings, industry and logistics</b> is looking for new innovative products (control equipment and software, sensors and metering devices) to add to its offering portfolio. The company seeks private entities to establish <b>commercial agency agreement</b> .	Private industrial companies offering solutions to manage and decrease energy consumption in industry, buildings and logistic, wanting to establish a <b>commercial agency agreement</b> .
<b>PAESE</b> PORTOGALLO			
<a href="#">LINK AL PROFILO COMPLETO</a>			

## TECHNOLOGY OFFER

<b>COD. PROFILO</b> TOES20201123002	A <b>Spanish regional authority</b> seeks partners to participate in collaborative projects in the areas of <b>industry 4.0, cybersecurity, hydrogen, lean manufacturing, circular economy, electro-mobility deployment, smart transport solutions, resilience, IoT</b>	The Spanish regional authority with competences in public-law and leading the development of outreach and creative strategies and action at EU level is looking for <b>partners to participate in European programmes</b> . The areas of interest include: <b>industry 4.0, cybersecurity, hydrogen, lean manufacturing, circular economy, electro-mobility deployment, smart transport solutions, resilience IoT solutions, energy efficiency and reindustrialization</b> .	<p><b>Partners and coordinators that are currently involved in or interested in form consortia to participated in H2020 projects (or similar EU projects). Organisations with experience and active in H2020 project and other EU programs.</b></p> <p>Partners sought should have <b>interest and experience</b> in the areas of electro-mobility deployment, smart transport solutions, industry 4.0, cybersecurity, hydrogen, lean manufacturing, circular economy, resilience IoT solutions, energy efficiency and reindustrialization.</p>
<b>PAESE</b> SPAGNA			
<a href="#">LINK AL PROFILO COMPLETO</a>			

<p><b>COD. PROFILO</b> TOFR20191001001</p>	<p>Technical expertise offered in <b>electrical connexions</b> and related capabilities</p>	<p>The French SME designs and manufactures <b>electrical connectors and terminals</b>: wire-to-wire and wire-to-board housings, eyelets and cable lugs, busbars and other wiring accessories. It supplies the automotive industry. Now it wishes to develop its clients' portfolio and offers its technology and know-how in <b>precision stamping, plastic injection, overmolding &amp; insertion, automated assembly in the transport &amp; logistics, aerospace, ICT, and intelligent energy</b> sectors via <b>manufacturing agreements</b>.</p>	<p><b>Type of partners sought:</b> industrial partners requesting electrical connectors and interfaces. It can be companies involved in the transport &amp; logistics, aerospace, ICT, and intelligent energy sectors with need of small metal parts, serial delivery, quality control, design and development support. The partners should be technically competent with strong local presence and an existing networks of customers. <b>Role of partners sought:</b> to collaborate with the SME in the development of new products and the serial production with a long-term manufacturing agreement. The future partners will have to provide specifications, plans, and all necessary documents of industrial parts under confidential agreements. The French company is used to start with a Non Disclosure Agreement (NDA) to open the information funnel.</p>
<p><b>PAESE</b> FRANCIA</p>			
<p><a href="#">LINK AL PROFILO COMPLETO</a></p>			
<p><b>COD. PROFILO</b> TOES20200928001</p>	<p>Process for <b>decontaminating recycled plastics</b></p>	<p>A <b>Spanish university</b> has developed a procedure for the <b>decontamination of recycled plastic materials</b>, improving their quality to be used in high added value applications. The most innovative aspect of the technology is the fact that the decontamination stage is carried out by extraction, using a water-soluble extracting agent, and rinsing. Companies interested in the commercial exploitation of this technology through <b>license agreements and/or technical cooperation</b> are sought.</p>	<p>- <b>Type of partner sought:</b> Industry. - <b>Specific area of activity of the partner:</b> Recycling of plastic waste; Manufacturers of plastic containers; Producers of virgin raw material. - <b>Task to be performed:</b> * In the <b>license agreement</b>: to buy a license for the technology, to further develop it to the industrial scale and to introduce it into the market. * In the <b>technical cooperation agreement</b>: to provide their expertise in order to collaborate with the scientists on further development and improvements of the technology. The company should identify technical requirements and/or market and client's needs in order to carry out further technical development so that the market readiness will be increased and the technology could be commercially exploited.</p>
<p><b>PAESE</b> SPAGNA</p>			
<p><a href="#">LINK AL PROFILO COMPLETO</a></p>			

## TECHNOLOGY REQUEST

<p><b>COD. PROFILO</b> TRNL20200917001</p>	<p>Co-development of applications for <b>smart industry</b> using <b>5G connections</b></p>	<p>A <b>Dutch telecom company with a 5G network</b> for SME customers is interested in co-development and supporting <b>new smart industry applications using/ based on 5G technology</b>. Companies specializing in <b>sensing /Internet of Things (IoT), augmented reality/mixed reality, visual inspection or robotics</b> are sought for a <b>technical cooperation agreement</b> or a <b>commercial agreement with technical assistance</b>. This request refers to an <b>Innovation challenge</b> published on an open innovation platform.</p>	<p><b>Developers of smart industry applications interested in marketing and start-up support.</b> <b>Role of partner sought within a technical cooperation agreement:</b> Co-development of a new smart industry application, <b>Role of partner sought within a commercial agreement with technical assistance:</b> Commercial cooperation in the introduction and application of new smart industry applications using 5G with technical and marketing support by 5G supplier.</p>
<p><b>PAESE</b> OLANDA</p>			
<p><a href="#">LINK AL PROFILO COMPLETO</a></p>			
<p><b>COD. PROFILO</b> TRES20200915001</p>	<p>Spanish company looking for technologies for the digitalisation of the industry, <b>full water cycle processes</b> and <b>smart cities</b>.</p>	<p>A <b>Spanish investment company specialised</b> in start-ups scaling and business acceleration is seeking to <b>invest in start-ups with innovative solutions based in AI, 5G, IoT, VR/AR</b> that enable the digital transformation of <b>water cycle</b> and industrial processes or with digital solutions that improve quality of life in <b>cities</b>. The Spanish company is interested in a <b>financial agreement</b>.</p>	<p>The Spanish company is looking for <b>start-ups with innovative digital solutions based in AI, 5G, IoT, VR/AR or similar</b>. The start-up should be in the <b>early stages</b>, from the first to the scaling stage, before the series A investment round, first significant round of venture capital financing. The start-up is expected to <b>run a pilot project</b> that it is scalable to other sectors. The Spanish company will invest and contribute technically to the pilot development. The Spanish company is interested in a <b>financial agreement</b>.</p>
<p><b>PAESE</b> SPAGNA</p>			
<p><a href="#">LINK AL PROFILO COMPLETO</a></p>			
<p><b>COD. PROFILO</b> TRFR20200914001</p>	<p>French company expert in 3D prototyping and production of electric boards is searching for a partner experienced in <b>micro-engineering / micro-motorisation</b> in order to create a new valve</p>	<p>The French SME is specialised in studying and production of <b>electronic boards &amp; components</b>, as well as <b>3D prototyping</b>. It exists since 2015. In order for the company to take part to the next European financing calls, the company wants to collaborate with a partner, expert on <b>micro-motorisation</b>. The goal is to create a small-diameter motorised valve with specific features. This partnership will take place under <b>manufacturing, technical cooperation or research cooperation agreement</b>.</p>	<p>The partner has to have a deep expertise in <b>micro-motorisation</b>. In order to take part to European calls for subsidies, the sought partner has to be a <b>European SME</b>. <b>The role of the partner</b> in this project will be the followings : - Motorisation principles study - Motor power calculation - Analysis of the needed gearbox - Integration with the plasturgy team - Prototyping and preseries - Production of the motorisation They are looking to collaborate under <b>technical cooperation agreement, manufacturing agreement or research cooperation agreement</b>.</p>
<p><b>PAESE</b> FRANCIA</p>			
<p><a href="#">LINK AL PROFILO COMPLETO</a></p>			

## Research & Development (bandi europei)

<p><b>COD. PROFILO</b> RDDE20201202002</p>	<p><b>EUROSTARS:</b> A German SME is seeking partners for further developing and marketing its lab-prototype for the <b>photocatalytic purification of pesticide contaminated water from viticulture.</b></p>	<p>A German environmental biotech SME is looking for industrial partners, which are interested in <b>further developing and marketing a technology for the photocatalytic elimination of pesticides, herbicides and fungicides.</b> The aim is to increase the <b>water quality</b> in areas of viticulture and contribute to fulfilling the goals of the EU Water Framework Directive. <b>A project proposal shall be submitted on the next cut-off in February 2021.</b></p>	<p>Potential partners could be <b>small- or large-scale plant manufacturer</b> with special knowledge and preferably longtime experience on <b>wastewater treatment</b> as well as <b>advanced oxidation processing.</b></p> <p>The finalized product can result in a <b>manufacturing agreement</b> for the partners. In the case a patent application is considered, a <b>licensing opportunity</b> should be provided. The project leader is also interested in a subsequent <b>joint venture.</b></p>
<p><b>PAESE</b> GERMANIA</p>			
<p><b>BANDO</b> Eurostars – Febbraio 2021 <a href="#">LINK TO THE CALL</a></p>			
<p><a href="#">LINK AL PROFILO COMPLETO</a></p>	<p>A Korean manufacturer of hydrogen fuel cell separator(bipolar plate) is looking for a R&amp;D partner for <b>manufacturing and mass production technology of multi-sided separator for PEMFC</b>(Proton-exchange membrane fuel cell) based on a robust design</p>	<p>A <b>Korean manufacturer of hydrogen fuel cell separator</b>(bipolar plate) is looking for a R&amp;D partner for manufacturing and mass production <b>technology of multi-sided separator for PEMFC</b>(Proton-exchange membrane fuel cell) based on a robust design</p>	<p><b>Type of partner sought:</b> companies - <b>Specific area of activity of the partner:</b> Production/die casting/ design/ production - <b>Task to be performed:</b> technology transfer and propose, interpret flow line and propose a solution</p>
<p><b>COD. PROFILO</b> RDKR20201019002</p>			
<p><b>PAESE</b> COREA DEL SUD</p>			
<p><b>BANDO</b> EUREKA <a href="#">LINK TO THE CALL</a></p>	<p><a href="#">LINK AL PROFILO COMPLETO</a></p>	<p><a href="#">LINK AL PROFILO COMPLETO</a></p>	<p><a href="#">LINK AL PROFILO COMPLETO</a></p>

<p><b>COD. PROFILO</b> RDSI20201214001</p>	<p><b>H2020-LC-GD-2020:</b> Waste industry (sorting, recycling facilities) and R&amp;D partners (detectors, sensors) for big-data sought to enable boost in circular economy by using artificial intelligence and IoT technologies across the whole <b>waste supply chain</b></p>	<p><b>Slovenian R&amp;D company</b> developing complete <b>data acquisition, processing and analysis solutions</b> is searching for processing <b>waste industry</b> (sorting and recycling facilities) and R&amp;D partners (detectors and sensors with application in waste analysis) to apply to upcoming H2020 call: Demonstration of systemic solutions for the territorial deployment of the circular economy. <b>The project will show the benefit of using big-data through in-house developed middleware platform in boosting implementation.</b></p>	<p><b>Type of partner:</b> SME or big company - waste processing facility  <b>- Specific area of activity of the partner:</b>  1. Waste sorting  2. Waste recycling  <b>- Field of expertise/experience:</b>  1. Mechanical waste processing (sorting, grinding, crushing, etc.)  2. Selling of secondary resources to downstream customers  3. SRF fuel production  <b>- Task to be performed by the partner sought:</b>  1. Engage in development by contributing in-field knowledge for relevant KPIs  2. Integration of the devices onto their lines (non-invasive)  3. Feedback on the performance    <b>- Type of partner:</b> IT R&amp;D oriented SME  <b>- Specific area of activity of the partner (one or more of the following):</b>  1. Databases  2. Web user experience and interfaces  3. Computer vision  4. Data science  <b>- Field of expertise/experience (one or more of the following):</b>  1. Consulting in ERP projects  2. Experience with industrial production lines  3. Worked on complete data analysis pipelines (from EDA to machine learning)  <b>- Task to be performed by the partner sought:</b>  1. Depending on the expertise and interest, the partner will take over one or more specific IT-related developmental segments</p>
<p><b>PAESE</b> SLOVENIA</p>			
<p><b>BANDO</b> H2020 Green Deal – Area 3 <a href="#">LINK TO THE CALL</a>  <a href="#">LINK AL PROFILO COMPLETO</a></p>			

		COVID-19	
<p><b>COD. PROFILO</b> TRES20201126001</p>	<p>Development of <b>novel immunotherapies</b> against COVID19 based on chimeric virus like particles</p>	<p>The Spanish biotech has a proven platform technology of <b>chimeric virus like particles</b> that would display selected antigens to elicit strong immune responses in humans. The company is <b>looking for partners who could support the screening and selection of COVID19 antigens</b> for the prototyping <b>and partners who could demonstrate the immunogenicity and efficacy of prototypes</b> against COVID19 under <b>commercial agreements with technical assistance, research cooperation and joint venture agreements.</b></p>	<p>The company is looking for partners to develop the following activities: -Partners <b>specialized in the immunology of COVID19</b> from universities to R&amp;D institutions and all sizes of companies, able to guide the design with the selection of the most immunogenic epitopes. These partners will be involved in the <b>design of prototypes</b> (phase 1).  -Partners <b>specialized in the preclinical proof of concept experiments</b>, able to design, conduct and analyse the results with the generated prototypes. These partners will be involved in the <b>immunogenicity &amp; efficacy in vitro/in vivo tests</b> (phase 3).  A <b>technical cooperation agreement</b> and <b>research cooperation agreements</b> are sought with partners wishing to work with the company to participate in the project from the concept stage to the market. A <b>joint venture agreement</b> is sought with partners who wish to set-up a new venture with the company to exploit the new therapy.</p>
<p><b>TIPO PROFILO</b> Technology Request</p>			
<p><b>PAESE</b> SPAGNA</p>			
<p><a href="#">LINK AL PROFILO COMPLETO</a></p>			
<p><b>COD. PROFILO</b> BOPL20200428001</p>	<p>COVID-19 Polish leading producer of locks, hinges and handles is offering a new <b>hands-free sanitary door opener</b> via distribution agreement</p>	<p>The Polish company is a <b>leading manufacturer of industrial closures</b> in Europe, it offers a wide range of products such as: locks, hinges, power clamps, handles, flat fasteners, gaskets and individual solutions. Nowadays, in the times of struggling with Covid-19, <b>they developed a special type of handle which opens a door without touching it by hand.</b> The company is <b>looking for distributors</b> abroad.</p>	<p>The company is interested to find a <b>distributor</b> who knows market for industrial locks and hinges, which can be sold for <b>energy, telecommunication, transport. hvac and machine industry.</b></p>
<p><b>TIPO PROFILO</b> Business offer</p>			
<p><b>PAESE</b> POLONIA</p>			
<p><a href="#">LINK AL PROFILO COMPLETO</a></p>			



<p><b>COD. PROFILO</b> TOSG20200519001</p>	<p><b>Cloud-based bioinformatics platform</b> for genomics-based precision medicine</p>	<p>A Singapore software consultancy and bioinformatics service provider <b>has developed a cloud-based platform for healthcare and agriculture applications to manage, analyse and visualise the voluminous 'omics' data through the use of sequencing technologies, cutting edge bioinformatics solutions, data management and analysis.</b></p> <p>The company <b>seeks to partner SMEs from EUREKA Network in research/technical cooperation</b> with an interest to jointly participate in <b>bi-lateral funding programs.</b></p>	<p>The Singapore company is keen to establish <b>research or technical cooperation with SMEs of any size</b> from participating EUREKA countries to jointly participate in bi-lateral <b>funding programs.</b></p> <p>In view of the current CoVid situation, the company is especially keen to partner with those <b>interested to leverage on its platform to study the SARS-CoV-2</b> (e.g., metagenomics, gene expression, etc) to work towards a vaccine or treatment.</p> <p><b>Type of project partners include:</b></p> <ul style="list-style-type: none"> <li>• <b>Pharmaceutical</b> companies/research institutes</li> <li>• <b>Life Science</b> companies/research institutes</li> <li>• <b>Agriculture</b> companies/plant or crop research institutes.</li> </ul>
<p><b>TIPO PROFILO</b> Technology Offer</p>			
<p><b>PAESE</b> SINGAPORE</p>			
<p><a href="#">LINK AL PROFILO COMPLETO</a></p>			

